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## Prince of Songkla University Faculty of Engineering

Final Examination : Semester I

Academic Year: 2005

Date: October 11, 2005.

Time: 9.00-12.00

**Subject :225-713 Total Quality Management** 

Room: R300

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ทุจริตในการสอบ โทษขั้นต่ำปรับตกในรายวิชานั้นและพักการเรียน 1 ภาคการศึกษา

## Instruction:

1. There are 5 questions; 100 points

2. Attempt all questions.

3. Books and notes are allowed.

4. Borrowing things form other students is prohibited.

Problem no.	Full Score	Score
1	25	
2	20	
3	10	
4	20	
5	25	
Total	100	

Assoc. Prof.Dr.sunchai Klinpikul

Instructor



In November 2005, a canned-tuna company in Songkhla has a plan to hire a TQM expert
to develop a vision, a strategic plan, and hoshin deployment for the company in the year
2006. The TQM expert is working in Bangkok and he sets a schedule to come to
Songkhla 4 times during week end in December 2005 and each time he will spend about
only 6 hours.

What is your suggestion? Do you think that this company will be successful in developing a vision, a strategic plan, and hoshin deployment in 2006? Why?

(25 points)

2. A company producing packaging machines for food industry has a program to expand market	
share next year. How many channels or approaches to discover the customer requirements and the	
idias for product improvement.	

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(20 points)

3.	Explain the reasons why QCC activities implemented in many companies during the last
	10-15 Years were not sustainably successful.
	(10 points)

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- 4. Discuss and explain what you had learned from the Assignment no.2 as follows:
  - Background of the organization.
  - Basic problems of the organization (if any) relating to TQM.
  - Advantages of the organization relating to TQM.
  - What is the vision, strategies and hoshin of the organization developed by your group.

(20 points)

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 Suppose you are CEO of the XYZ Kitchen Co.Ltd. produce packed-foods for several air lines. You are interested in formulating a vision according to the TQM concept and developing strategies and targets (hoshin) according to Balanced Score Card (BSC).

Your company has 120 workers and 10 chefs with a production capacity of 15,000 units of packed-food per day. The business is quite competitive because of low selling prices and customer satisfaction. The company also produce wastewater and air pollution with adequate treatment.

Formulate a proper vision, strategies, and targets (hoshine deployment) for this company using appropriate deployment matrix or other QC tools.

(25 points)

